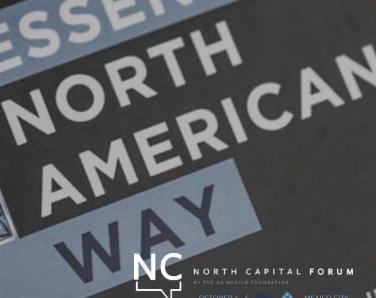
THE U.S.-MEXICO FOUNDATION PRESENTS:

NCF23 EXECUTIVE SUMMARY









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I. INTRODUCTION

In October 2023, the **U.S.-Mexico Foundation (USMF)** hosted the second edition of the **North Capital Forum (NCF)**, a multi-annual platform focused on strengthening North America's trilateral agenda, and to position the region as an economic, social, and political powerhouse.

The NCF is the premier platform for regional understanding that promotes **The North American Way**, a shared-prosperity vision for the region that combines individual and collective values while embracing innovation, efficiency, economic advancement, and social accountability.

The **NCF23** was **co-chaired** by Alejandro Ramírez, CEO of Cinépolis (Mexico); Susan Segal, President and CEO of the Americas Society/Council of the Americas (U.S.A.); and Rob Wildeboer, Executive Chairman of Martinrea International (Canada). During the NCF23, the **North American Trailblazer Award** was instituted to honor and recognize individuals who have played a pivotal role in shaping North America.

We created the **NCF Fellowship Program,** which was comprised by a group of widely recognized professionals who are making a significant impact in shaping the perception of North America. Their valuable insights and in-depth expertise enriched the experience for all participants.

The 3-day event included 53 activities, 780+ participants, 120 organizations, and almost 2,000 one-on-one virtual interactions through the event app. At the NCF23, participants showed a profound interest in strengthening the region. U.S. and Canadian stakeholders continue to recognize the relevance of integrating with Mexico and promoting **The North American Way.**

Watch the NCF23 Recap Video!





Panels were titled after songs. Pictor to the NCF3 playlist here

Listen to the NCF23 playlist here.





The NCF23 provided a platform for insightful discussions on sustainable development for North America. Participants engaged in a comprehensive dialogue on strategies and an integrated approach to the region's economic, social, and environmental considerations, including those to mitigate climate change, adapt to its impacts and integrate vulnerable populations into the labor market to increase economic development.

Some discussions centered around building climate-resilient energy and water infrastructure capable of withstanding the test of changing climate. Recognizing the urgency of addressing environmental challenges, the imperative of transitioning to renewable energy sources was highlighted. The **NCF23** facilitated an exchange of ideas on innovative approaches to infrastructure development that prioritize sustainability environmental resilience, such as electromobility, clean energy storage, and others.

In parallel, the NCF23 addressed the growing concern of income inequality and the integration of diasporas within North America. Participants explored policies designed to promote greater economic opportunity, enhance social mobility, and increase productivity. Recognizing the critical link between inclusive growth and sustainable development, the discussions aimed to identify actionable strategies for inclusive growth that can foster a more equitable society.

The insights shared laid a solid foundation for proactive measures in the region. The collaborative spirit and exchange of best practices among participants underscored a shared commitment to creating a resilient, equitable, and sustainable future for North America. The outcomes of these discussions can serve as valuable guidance for future initiatives to advance sustainable development in the region.



For pictures, videos and more, click the song title.



HIGHLIGHTS

<u>Electricity (ft. Energy storage):</u> The All-in-One Technology Resource in North America's Electric Grid.
Affiliate: The AES Corporation

Fireflies: Rethinking the North American Energy Economy

Affiliate: CSIS

<u>Wade in the Water:</u> Sustainable Business Practices in North America Affiliates: North American Development Bank & USC Schwarzenegger Institute

<u>Higher Ground:</u> Elevating Economic Productivity in North America for Inclusive Growth

Affiliates: Harvard's Growth Lab & Mastercard Center for Inclusive Growth

Food for Thought: Sustaining a Secure North American Table Affiliates: Corn Refiners Association & Consejo Nacional Agropecuario

<u>Electric Feel</u>: Driving North America's Electric Future Affiliate: William Davidson Institute at the University of Michigan





During the **NCF23**, some panels addressed the strategies for fostering economic collaboration and strengthening the region's position as a manufacturing powerhouse. The discussions underscored the significance of streamlined cross-border trade processes, the nearshoring phenomena analysis, and enhancements to regional supply chains, collectively contributing to a more efficient and integrated trade environment.

Other panels focused on democratizing capital and enhancing financial inclusion within the region. Participants discussed policies and initiatives to broaden access to financial resources, ensuring a more inclusive and resilient economic landscape. Moreover, panelists centered around strategic investment approaches and policies that are crucial for shaping the economic success of North America in the future.

Other sessions highlighted strategies for optimizing and streamlining regional supply chains, addressing challenges, and fostering resilience. Reducing barriers and enhancing cross-border operations' efficiency is crucial for a seamless regional trade environment.

Seizing the nearshoring moment in North America, particularly in Mexico is vital. Therefore, it is instrumental shaping economic policies, fostering collaboration, and advancing sustained economic growth and development.

HIGHLIGHTS



Trailblazers: The People Who Helped Shape North America Affiliate: North Capital Forum



A Sky Full of Stars: Mapping the North American Way, with the NCF23 Co-chairs Affiliate: North Capital Forum





HIGHLIGHTS

<u>Home</u>: Forging Trilateral Cooperation, Insights from the North American Sherpas

Affiliate: Secretaría de Relaciones Exteriores

Simply Irresistible: Unveiling Mexico's Near-shoring Potential and Collaborative

Strategies, with Secretary Raquel Buenrostro

Affiliate: American Chamber of Commerce of Mexico

Better Together: Access Tools for Labor Mobility in North America

Affiliate: UNHCR Mexico

Smooth Operator: Streamlining North American Supply Chains

Affiliate: Milken Institute

With a Little Help from My Allies: North America, the Biggest Manufacturing Region

in the World Affiliate: BBVA

Let's Work Together: Advancing North American Economic Integration

Affiliate: Business Council of Canada

Revolution: Democratization of Capital and Financial Inclusion in North America

Affiliate: GBM

Brand New Day: Investing for Success in North America's Tomorrow

Affiliate: OED Investors

Solamente una Vez: El Momento de México es Hoy

Affiliate: Consejo Coordinador Empresarial

On the Road Again: Boosting Border Efficiency in North America

Affiliates: Atlantic Council's Addrienne Arsht Latin America Center & UTEP's Hunt

Institute for Global Competitiveness

I Want to Hold Your Hand: Embracing Market Integration in North America

Affiliate: BIVA

Rhythm of the North: Findings of the North American Forum

Affiliate: North American Forum







The **NCF23** panels also addressed critical institutions-related issues and the United States-Mexico-Canada Agreement (USMCA) implementation. Trade Facilitation discussions within this category emphasized the imperative of effective governance structures to streamline cross-border trade processes. Particularly underscoring the importance of transparent and accountable governance in facilitating international trade, ensuring a seamless and efficient flow of goods across North American borders.

Likewise, Regulatory Harmonization emerged as a key priority, with participants actively exploring avenues to harmonize regulations across North America to create a more predictable and business-friendly regulatory environment. This approach aimed to foster improved governance practices and regulatory coherence, providing a conducive atmosphere for businesses to thrive and contribute to the region's economic growth.

The **NCF23** also highlighted the infrastructure projects and the need to ensure their success for the overall development and prosperity of the North American region.

Additionally, the panels analyzed the role of the USMCA to date. The discussions provided a valuable perspective on the trade agreement, showcasing its impact, successes, and areas for improvement, as well as on the need to strengthen support for the USMCA in light of the elections in Mexico and the U.S. in 2024 and the USMCA revision in 2026.

The evolution of regional governance structures can be achieved by fostering effective collaboration and shared governance principles to strengthen regional integration.





HIGHLIGHTS

<u>Conversation with Mexican Foreign Affairs Secretary, Alicia</u> <u>Bárcena, and World Economic Forum President, Børge Brende</u>

Affiliates: North Capital Forum & Secretaría de Relaciones Exteriores

<u>**Give a Little Bit**</u>: Institutions for Effective Governance in North America Affiliates: Center for Binational Institutions & International Republican Institute

<u>Crazy Little Thing Called Geopolitics</u>: Unveiling Global Dynamics, with

Peter Zeihan

Affiliates: México en Movimiento &. North Capital Forum

Empire State of Mind: Local Leadership in Driving Prosperity and

Cooperation, with Mayor Eric Adams

Affiliate: North Capital Forum

Ain't No Mountain High Enough: Breaking Barriers to Achieve North

America's Full Potential

Affiliate: AS/COA

I Will Survive: Scoring USMCA to Date

Affiliate: Brookings





The **NCF23** also explored cutting-edge technological developments and their implications for the region, from semiconductors to artificial intelligence, with a notable focus on the escalating tech race.

The role of technology in streamlining cross-border trade processes, reducing barriers, and enhancing the efficiency of regional trade. Technological advancements can improve trade facilitation, helping North America to stay competitive in a rapidly evolving global landscape. Likewise, panelists emphasized the imperative for businesses and governments to embrace digital technologies for enhanced efficiency and competitiveness. The ongoing tech race with China was a recurrent topic, with discussions centering on strategies to maintain North America's technological edge.

In addition, the potential and implications of Artificial Intelligence (AI) were thoroughly explored, particularly in sectors such as healthcare, manufacturing, and finance. The AI discussions extended to addressing the supply chain disruptions through technology, aiming to build more resilient and technologically advanced supply chains.

Participants also engaged in discussions exploring the critical role of semiconductors in driving innovation, enhancing economic competitiveness, and influencing various technology-dependent industries. The conversations provided a deep dive into the increasing importance of semiconductors in the tech industry and the geopolitical manufacturing challenges, and their profound impact on North America's technological landscape





HIGHLIGHTS

Chip Thrills: Unraveling the Complexities of Semiconductor Rivalries,

with Chris Miller

Affiliate: Tec de Monterrey

Smarter, Faster, Stronger: Artificial Intelligence for Inclusive Economic

Growth

Affiliate: Meta

From Old Town Road to New Horizons: The Big Reshuffle

Affiliate: Google

Under Pressure:

The Tech Race Against China

Affiliate: Bay Area Council Economic Institute





These **NCF23** panels explored critical issues shaping international relations and security within North America. They provided valuable insights into the present dynamics, challenges, and opportunities in diplomatic engagements among North American nations.

Public diplomacy was also addressed during the **NCF23**, considering its importance in fostering relationships between governments and citizens in different areas. Emphasizing the significance of factors like sports, cuisine, educational exchanges, and more, the discussions underscored their pivotal contribution to enhancing trilateral relationships.

In addition, experts analyzed the evolving landscape, identifying and examining potential threats that influence the security dynamics in North American border regions. The discussions were geared towards understanding the multifaceted challenges and proposed strategies to fortify security measures and increase economic opportunities. These dialogues contributed to a nuanced comprehension of the security imperatives that demand collaborative efforts and innovative solutions.

Together, these panels addressed North America's diplomatic landscape and the imperatives of regional security to deepen mutual understanding and stimulate collaborative efforts.





HIGHLIGHTS

What's Going On:

Ambassadors Reflect on the Status of the Trilateral Relationship Affiliate: The Inter-American Dialogue

<u>Safe and Sound</u>: Defining Security Challenges in Border Areas

Affiliate: The Borderplex Alliance

Can't Stop the Feeling:

Soft Power and North American Public Diplomacy Affiliate: Meridian International Center

Diplomatic Symphony:

Former Ambassadors Discuss North American Cooperation Affiliate: U.S.-Mexico Foundation's "Convocation"



ROUNDTABLES

The **NCF23 Roundtables** were private meetings led by experts on topics relevant to the region. These roundtables connected key stakeholders that allowed them to create joint partnerships.

<u>Unleash the Power</u>: Think Tanks Working for North America's Success Affiliate: U.S.-Mexico Foundation

Around North America: The 2026 World Cup

Affiliate: UCSD School of Global Policy and Strategy, Center for U.S.-

Mexican Studies

Under One Sky: Diasporas in North America

Affiliate: American Jewish Committee

Cultural Crossroads: Education Exchanges and Professional Mobility

in North America

Affiliate: Tec de Monterrey

Deep in the Heart of Texas: Texas - Mexico Border Economic Bloc

Affiliate: Texas Association of Business

Lean on Me: Partnering to Bolster North American Security Affiliate: Pacific Council & Wilson Center's Mexico Institute

North Capital Forum EDGE

Affiliate: North Capital Forum



FELLOWS

We created the **NCF Fellowship Program**, which was comprised of a group of widely recognized professionals who are making a significant impact in shaping the perception of North America. Their valuable insights and in-depth expertise enriched the experience for all participants.















Milken Institute













The NCF23 Fellows authored individual op-eds connecting The North American Way with their respective sector.





III. NETWORKING & MEDIA

DINNERS

Hosts: AT&T Mexico, Grupo Prodensa & Vesta

Venue: Palacio de Bellas Artes

Complementary activity: Museum tour **Drinks sponsor**: Constellation Brands







Hosts: Cabrera Capital, Nepanoa & BBVA

Venue: Palacio de Minería

Complementary activity: Wine tasting **Drinks sponsor**: Constellation Brands







Hosts: Invest in Canada & Martinrea

Venue: Terrace, MUNAL

Complementary activity: Museum tour

Drinks sponsor: Constellation Brands & Tequila Mariangel









DINNERS

Hosts: Agil(e), Softtek & Talisis

Venue: Palacio Metropolitano

Complementary activity: Live Alebrijes creation

Drinks sponsor: Constellation Brands







Hosts: Coppel, Femsa Digital & BanCoppel

Venue: Ballroom, MUNAL

Complementary activity: Museum tour **Drinks sponsor**: Constellation Brands







Host: Government of Baja California (Secretary of Economy

and Innovation)

Co-host: Reiter Affiliated Co.

Venue: Plaza Gabriel García Márquez











DINNERS

Host: Government of Chihuahua

Co-hosts: Devon Energy, Oklahoma, BRP & Echo

Venue: Museo de Arte Popular







Host: Government of Nuevo León

Co-hosts: Texas Association of Business & Fintech Mexico

Venue: Museo Kaluz







Host: Government of Querétaro

Co-hosts: McLarty Associates, Québec Government Office in Mexico

(Délégation générale du Québec à Mexico) & BRP

Venue: Museo de Memoria y Tolerancia









NETWORKING & COCKTAIL

NCF23 introduced a <u>networking</u> space accessible to participants throughout the entire event. On Thursday, the Tigres UANL professional soccer team sponsored a cocktail in this area, which featured a mariachi band and a soccer freestyler. Participants had the opportunity to watch a special video for the **NCF23** where professional players shared their idea of North America and how it plays a role in their lives at the club.











Dalton Corporation provided **NCF**-branded cars to transport attendees between locations over the course of the event.



ON-SITE CONTENT



The **NCF23** was widely covered by local and international media. Some speakers were interviewed by our content partners, which included podcasts, live radio, live tv and articles.





















SOCIAL MEDIA







IV. TAKEAWAYS

The **NCF23** served as a catalyst for further action and collaboration towards a more prosperous and resilient North America. The discussions and networking laid the ground for future initiatives and policy decisions to achieve shared goals.

The main takeaways from the event include:

- 1. Incentivizing stakeholders to concentrate on creating the ecosystems required to foster trilateral clusters of companies for each supply chain process;
- 2. Leveraging these ecosystems to create shared visions, clear goals, and promote narratives that strengthen regional identity.
- 3. Prioritizing investment in border infrastructure and logistics to further enhance the region's competitiveness and efficiency;
- 4. Recognizing that foreign direct investment in North America is being driven by national security concerns;
- 5. Understanding that the nearshoring opportunity window is estimated to be open for approximately two to three years;
- 6. Emphasizing increased investment in semiconductor design rather than manufacturing in Mexico;
- 7. Prioritizing reskilling initiatives in the workforce will significantly bolster efforts to enhance nearshoring.

The success of the **NCF23** reinforces the NCF's vital role as the premier platform for constructive dialogue and collaborative action in shaping North America's future.

Join us in advancing **#TheNorthAmericanWay**.

Content available now!

Video: YouTube

Podcast: Spotify | Apple Podcasts





V. NCF23 PARTNERS



KNOWLEDGE PARTNERS



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THURSDAY DINNERS AND COCKTAIL



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THIS IS #THENORTHAMERICANWAY

Forward-thinking leaders can come together and constructively discuss our shared future at the **North Capital Forum**.

It is up to us, **North Americans**, to put these concepts into practice throughout the course of the ensuing year. We will all reassemble at the **North Capital Forum in 2024**, to continue advancing **the North American Way**.



